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**VERTROUWELIJK**

**Agentschap**

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**Inlichtingen**

dhr. D. Overduijn  
d.overduijn@minfin.nl  
www.minfin.nl

**Ons kenmerk**

2022-0000237283

**Uw brief (kenmerk)**

Datum           October 2022  
Betreft           Invitation to submit the business plan for Commercial  
Paper Dealer 2023 of the Dutch State

Dear Sir/Madam,

You have indicated your interest in becoming commercial paper (CP) dealer for The State of The Netherlands.

The following questions are part of the application procedure for becoming a CP dealer for The State of The Netherlands in 2023. Please send your reply and formal application before **Monday 24 October 2022** cob by email to [dealerselectie@minfin.nl](mailto:dealerselectie@minfin.nl). We will be finalizing the selection process in the beginning of December. In due course, we will share with you the draft documentation for your sign-off.

Should you have any questions regarding the process, please feel free to contact us.

Kind regards, on behalf of the minister of Finance of The Netherlands,

Martin Heerma

Deputy Agent of the Dutch State Treasury Agency

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## 1. Legal details

Please fill in the legal entity name

- a) For ECP contract purposes:
- b) For USCP contract purposes:

## 2. Strategy and Commitment

- 2.1) Please provide a general description of why the Dutch State Treasury Agency (DSTA) would benefit by having your firm as a CP dealer.
- 2.2) What is the added value of being a CP dealer for DSTA for your firm and which elements of the CP Dealership do you value most?
- 2.3) Please provide a description and a headcount figure for dedicated staff (traders, sales professionals, analysts, etc.) to commercial paper in general. Please indicate your expectations on this information for the near and medium term.
- 2.4) If applicable, for Eurozone countries, please provide information about your activity as a dealer for the period January 2022 until (and including) September 2022, in the format given below. What kind of ambitions do you have as a dealer in other countries?

Commercial paper market (2022 Jan-Sep)		
Sovereign/supranational/agency	Market Share (%)	Rank

### 3. Financial Position

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3.1) Provide the geographical distribution of your firm in terms of revenues (in numbers and percentage) and number of employees using the format below.

Client type	Commercial paper market (%)

Country/region of clients served	Commercial paper market (%)

Currency	Commercial paper market (%)
EUR	
USD	
GBP	
CHF	
NOK	

Tenor	Commercial paper market (%)
<7d	
7-13d	
14-29d	
30-59d	
60-89d	
90-119d	

#### 4. Practical information about your organisation

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4.1) Please include an organisational chart of the levels of management and formal lines of authority within your organization regarding fixed income and fixed income derivatives.

4.2) Please provide the full legal name, LEI and banking supervisor for the applicant. In addition, please provide the contacts details (Name, Address, Telephone number and E-mail) for each of the following contacts:

- Commercial paper business plan
- Contact for quarterly trade reports (client type/region)
- Legal data and legal contact (please include the full legal name and the relevant company registration number)

Please use the format shown below.

LEI	
Name of banking supervisor	
Full Legal Name	
Legal Address	
PO Box	
City and Country	
Telephone	
E-Mail	

#### 5. Additional information

5.1) Please provide any additional information that you consider relevant in view of your application for the CP Dealership of The State of the Netherlands